

THE VOICE OF HVACR IN NEW YORK, NEW JERSEY, CONNECTICUT AND LONG ISLAND

PLEASE ROUTE THIS PUBLICATION WITHIN YOUR ORGANIZATION

WINTER 2018 Volume 1

Thursday, February 8th Meeting

Are you concerned about how to create a high performing team when you have so many people from different generations trying to work together?

*Do you ask yourself: "How can I attract more Millennials into my company?
 How can I get my Baby Boomers to embrace change & technology?"*

**Thursday, February 8th
 5:30pm - 8:30pm**
 at **Trattoria 35**
 213-15 35th Avenue
 Bayside, NY 11361



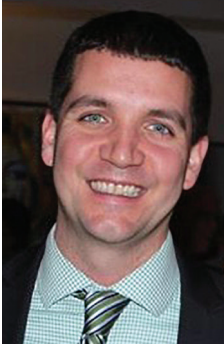
Join us for a
Special Presentation by:
Michele Rebetti
*President,
 KEY Alliance - Crestcom*

R.S.V.P. Online at www.maccny.com



**Holiday Party Photos
 on Pages 15 & 16**

From the President...



Brian Aull
Atlantic Contracting &
Specialties

The Holidays have come and gone. Now we are in the heart of winter's deep freeze in the Northeast. Hopefully everyone survived the recent blizzard that dumped over a foot of snow in some areas.

Our February 8th meeting will feature Michele Rebetti from Crestcom. She will be focusing her presentation on how to attract millennials and how to get baby boomers to embrace change & technology. The meeting will take place at Trattoria 35 in Bayside. Hope to see you there.

– Brian

Commercial, Residential, Parts, Supplies, Tools, Accessories, Training... even sales and marketing support...



**Everything you need, all in one place...with six locations near you!
Ask your Territory manager about our new lead generation system!**

BOHEMIA
21 Crossway East, Suite C
Bohemia, NY 11716
631-588-2181
631-218-8104 FAX
Tom Rucci

BROOKLYN
445 Coney Island Avenue
Brooklyn, NY 11218
718-287-5927
718-287-6134 fax
Paul Reynolds

WEST HAMPTON
220 Rogers Way Suite F
West Hampton, NY 11978
631-288-1326
631-288-2510
Tim Schaffer

ELMSFORD
1 Westchester Plaza
Elmsford, NY 10523
914-593-7160
914-345-0903 fax
Jeff Marra

MASPETH
48-23 55th Avenue
Maspeth, NY 11378
718-472-0200
718-472-6330 fax
Mike Byrnes

MINEOLA
23 Roselle St.
Mineola, NY 11501
516-941-0130
516-741-3438 fax

As a leading insurance provider for HVAC contractors in the Northeast Region, USI's local Uniondale office brings over 35 years of industry experience to your team. Our dedicated Construction Risk Management specialists provide top quality risk management with bottom line benefits to deliver individualized risk management solutions.

Contact Frank Abbatiello
 Tel: 516-419-4029
 Fax: 610-537-2217
 E-Mail: Frank.Abbatiello@usi.biz
 www.usi.biz



**SPECIALIZING IN
 INSURANCE PROGRAMS
 FOR THE HEATING VENTILATION
 AND AIR CONDITIONING INDUSTRY
 FOR OVER 35 YEARS!**

Trust. Expertise. Commitment
 Risk Management Solutions for HVAC Contractors.

Cascade Quality Services Are Better Than Ever!

Water Treatment

- Cooling Water
- Boiler Water
- Drinking Water
- Well / Ground Water

Scale, corrosion, biological growth, air & water born dirt & debris are expensive if not controlled properly. Total service and or advisory service programs are available that are custom designed specifically for your system.

Cleaning Services

- Cooling Towers •Boilers
- Chillers •Piping
- "Closed" Systems
- Water & Air Cooled Condensers
- Air Handlers & Ducts •Tanks

Dirty systems are expensive, both in energy costs and downtime. Our trained service personnel and custom designed equipment and vehicles are available for prompt, cost efficient response to either emergency or scheduled cleanings.

Rebuilding & Repair

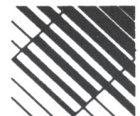
- Cooling Towers
- Water Tanks

We restore cooling towers and tanks to original capacity at a fraction of the replacement cost.



113 Bloomingdale Rd.
 Hicksville, NY 11801
 Tel: (516) 932-3030
 Fax: (516) 932-0014

Licensed by: THE CITY OF NEW YORK
 DEPARTMENT OF HEALTH #20 000173, 14 000156;
 and the NEW YORK STATE DEPARTMENT OF
 ENVIRONMENTAL CONSERVATION # C1628716; All
 biocides are registered with the UNITED STATES
 ENVIRONMENTAL PROTECTION AGENCY.



Quality Works





Officers

President
Brian Aull, Atlantic Contracting & Specialties – 914-226-8475
Treasurer/Secretary
Jimmy Moyan, First Choice Mechanical – 718-454-4101
Past President
Marc Soffler, Dynaire Corp – 516-248-9320
Executive Director
John F. DeLillo, 516-922-5832

Directors

Steve Bergman, Twinco Supply Corporation - 631-547-1100
Roy Bernheimer, Cascade Water Services - 516-932-3030
Anthony N. Carbone, Systematic Control - 516-482-1374
Stu Ellert, Comfort Tech Mechanical - 718-932-2444
Mike Newman, Standard Refrigerator, Inc. - 718-937-0490
John Ottaviano, Air Ideal - 516-873-3100
Dyami Plotke, Roof Services - 631-666-3232
Gregory Reddock, FOA and Son - 516-228-1234
Scott Matalvich, American Universal Supply Inc. - 516-348-7750
James Padavan - Air Design - 516-825-5066

Advisory Council

Robert Berger (retired)
Mark Bedson, Brinco Mechanical Services – 516-378-2277
Scott Berger, Arista Air Conditioning Corp. – 718-706-4422
Jim Carlson, Michael James Industries 631-231-3434
Thomas Cleary (retired)
Anthony Cutaia, Air Ideal – 516-873-3100
Denis Eckstein, Retired
Ken Ellert, Comfort Tech Mechanical 718-932-2444
Dave Ewing, Retired
John J. Fanneron, BP Air Conditioning Corp. – 718-383-2100
Michael Gelber, Stan Gelber & Sons – 516-538-0040
Gene Klochkoff, Cascade Water Services – 516-932-3030
Lauren Larsen, Power Cooling – 718-784-1300
Ron Nathan, County Fair A/C Corp. 516-997-5656
Michael O'Rourke (retired)
Greg Singer, Arista Air Conditioning Corp. 718-706-4459
Harvey Stoller, Airdex, Inc. 732-738-7444
Brandon Stone, All Weather Temperature Control - 631-842-8777
James Stone, All Weather Temperature Control – 631-842-8777
Brian Svedberg, (retired)
Al Trudil, Almore Corporation – 631-345-6050

Committees

Membership Dues: Chair: Jimmy Moyan, Greg Reddock, Steve Bergman
Nominating: Chair: Brian Aull, Jimmy Moyan, Greg Reddock
Charitable/Scholarship: Chair: John Ottaviano, Dyami Plotke
Programming: Chair: Marc Soffler, John DeLillo, Jr., Dyami Plotke, Jimmy Moyan
Website: Chair: John DeLillo, Jr., Marc Soffler
Advertising: Chair: Anthony Carbone, Association Development Services
Holiday Party: Chair: Anthony Carbone
Newsletter: Chair: Anthony Carbone, Marc Soffler, John DeLillo, Jr.
Past President: Chair: Harvey Stoller, Co-Chair: Roy Bernheimer
Associate Membership: Chair: Stu Ellert, Jimmy Moyan, Marc Soffler
Contractor Membership: Chair: Scott Matalvich, Steve Bergman, Brian Aull, Roy Bernheimer
Association Oversight: Chair: John Ottaviano, James Padavan, Greg Reddock
Workshop/Education: Chair: Dyami Plotke, Mike Newman, Stu Ellert, John Ottaviano, Marc Soffler & Jimmy Moyan
Golf Outing: Chair: John DeLillo, Marc Soffler, John DeLillo, Jr., Stu Ellert, Roy Bernheimer, Nick Terran, Mike Newman

MACC News is printed monthly by the Metropolitan Air Conditioning Contractors of New York. Questions should be directed to the appropriate director or committee member for assistance. While this newsletter is designed to provide accurate and authoritative information on the subjects covered, the Association is not engaged in rendering legal, accounting, or other professional or technical advice. Accordingly, the Association cannot warrant the accuracy of the information contained in this newsletter and disclaims any and all liability which may result from publication of or reliance on the information provided herein. If legal advice or other expert assistance or advice is required, the services of a competent, professional person should be sought.

DAIKIN

- Energy Saving
- Flexibility
- Large Capacity & Space Saving
- High Reliability

VRV

NOW STOCKING

DAIKIN VRV

Commercial Multi-Split Type Air Conditioners

For more information call
Eric McKenna at (973) 427-3320 ext. 1101

JOHN F. DELILLO

Certified Public Accountant

**ACCOUNTING
TAX & BOOKKEEPING SERVICES
BUSINESS VALUATIONS**

*SPECIALIZING IN THE
HVAC INDUSTRY*

**CERTIFIED
QUICKBOOKS PROADVISOR**

**123 South Street, SUITE 112
Oyster Bay, NY 11771**

Tel: (516) 922-2102 • Fax: (516) 922-1414

**www.johndelillocpa.com
Email: john@johndelillocpa.com**

Editor's Notes

By Anthony N. Carbone

The New York Metro area is feeling the longest cold streak in a long time.

This is creating a service bonanza for many HVAC and plumbing operations. The record low consecutive temperatures have caused tremendous stress on older systems. Many breakdowns are occurring and many parts managers at warehouses and at contractors' firms are scrambling to find parts to keep businesses and homes safe with heat.

With some older clientele fleeing to Florida and warmer climates, they are leaving behind vacant houses that may not be able to maintain temperatures that leave their home safe from freezing pipes.

Breakdowns are leaving many homeowners open to vulnerable situations. This isn't always immediately revealed as the temperatures remain way below freezing. All the problems that will result from frozen pipes may not come about until temperatures rise.

In addition to low temperatures, there are 40-50

mile an hour winds that lend themselves to the catastrophe of fallen trees and down electrical power lines, resulting in no power.

This is where many HVAC contractors who have taken up the installation and service of natural gas stand-by generators are getting calls from consumers who want to protect their homes and businesses from winter power outages.

The peace of mind from a natural gas generator can make a significant difference when extreme temperatures come which can lead to havoc in homes and businesses. These temperatures bring a huge influx of money to many contractors.

In December, many contractors were complaining of slow revenue and "sluggish" sales. Traditionally, people do not like to do work especially in their homes during the holiday season.

Let's see how this season plays out and hopefully, the snow will melt and we can all see a "kick start" to the service business. — Anthony N. Carbone



**Let's put our heads together
and see how
innovative we can get.**

ABCO™ HVACR
Supply +
Solutions

Think With Us

Long Island City
49-70 31st Street
LIC, NY 11101
Phone: 718-937-9000
Fax: 718-937-9776

Bronx
600 East 132nd Street
Bronx, NY 10454
Phone: 718-401-1001
Fax: 718-401-2286

Brooklyn
100-01 Avenue D
Brooklyn, NY 11236
Phone: 718-257-5700
Fax: 718-257-5880

Manhattan
438 West 37th Street
New York, NY 10018
Phone: 212-929-8400
Fax: 212-629-5768

Staten Island
420 Bay Street
Staten Island, NY 10304
Phone: 718-273-0200
Fax: 718-720-0500

Hauppauge
10 Central Ave
Hauppauge, NY 11788
Phone: 631-234-5500
Fax: 631-234-5549

Hicksville
225 Charlotte Street
Hicksville, NY 11801
Phone: 516-938-8400
Fax: 516-938-8421

Suffern
12 North Airmont Rd
Suffern, NY 10901
Phone: 845-357-3322
Fax: 845-357-5444

White Plains
155 S. Fulton Street
White Plains, NY 10606
Phone: 914-946-2020
Fax: 914-946-6822

ABC0hvacr.com

ABCO and American Standard: A New Standard For Distribution

ABCO HVACR Supply + Solutions is proud to announce that it will be adding the #1 rated American Standard Heating & Air Conditioning line of Residential and Light Commercial equipment to its portfolio of world-class products. American Standard products will be available in the markets served by ABCO branches in New York and New Jersey starting after January 1, 2018.

Tony Tanzillo, ABCO Chief Sales Officer, stated, "We are honored and enthusiastic to be named the new exclusive distributor of American Standard Heating & Air Conditioning equipment. With American Standard, our customers will now have access to even more systems renowned for their reliability and outstanding reputation among homeowners and commercial owners."

All equipment offered is backed by ABCO's

exceptional customer and counter service, application engineering, factory-authorized training, and in-field tech support.

American Standard air conditioners, heat pumps and natural gas furnaces consistently have been rated the most reliable by readers of a national product testing and research consumer magazine for more than a decade. The innovations responsible for the acclaim include:

- *The patented Spine Fin™ Coil Technology, demonstrated by independent tests and years of operation in the harshest seacoast environments to be the most reliable and durable outdoor coil in the industry.*
- *The System Extreme Environmental Test (SEET): the benchmark of residential HVAC testing. No product design is approved for production unless it can withstand 16 weeks of SEET: the equivalent of 16 weeks of grueling operation.*

ABCO has expanded its warehousing to keep product on hand at 17 branch locations and two Distribution Centers—over 260,000 square feet of inventory in the New York–New Jersey region. With extensive delivery capability, parts and equipment are available for same-day pickup or next-day delivery.

To learn more about the exciting opportunities with American Standard and ABCO, please contact an ABCO Sales Account Manager at ABCOhvacr.com.



CHEMICAL SPECIFICS, INC.

LEGIONELLA TESTING

BOILER TREATMENT

HVAC PIPE CLEANINGS

PFHX CLEANING

CONDENSER COIL CLEANING

WATER TESTING

ANALYTICAL TESTING

WATER TREATMENT SERVICES

GLYCOL SERVICES

HVAC MOLD ASSESSMENT
& REMEDIATION

HVAC MECHANICAL CLEANING

COOLING TOWER SERVICES

INDOOR AIR QUALITY TESTING

VENT & DUCT CLEANING

CHEMICAL SPECIFICS INC.

45-09 54th Rd Maspeth, NY 11378

T 718 361 6666

F 718 361 0450

chemicalspecifics.com



John Glanzman
jglanzman@newbridgecoverage.com

Cost Effective Insurance

NEWBRIDGE COVERAGE CORP.

• 1666 Newbridge Rd.
N. Bellmore, NY 11710

• 236 Main St.
Center Moriches, NY 11934



Office: (516) 781-9000

Fax: (516) 781-9172

Office: (631) 878-0400

Fax: (631) 878-0077

Virtual Insurance Office: www.newbridgecoverage.com

enterprise

**FLEET
MANAGEMENT**

Paul M Babinelli

Senior Account Executive

ENTERPRISE FLEET Management

718-334-7452 direct

516-782-5738 cell

516-320-8054 fax

Paul.M.Babinelli@efleets.com

Enterprise Fleet Management

8334 23RD AVE • EAST ELMHURST, NY 11370-1659 • efleets.com

PURCHASING YORK® HVAC JUST GOT A WHOLE LOT EASIER.

ALL THE PRODUCTS YOU NEED FROM ONE LEGENDARY BRAND!



YORK®
INSTALL CONFIDENCE

ONLY FACTORY DIRECT AUTHORIZED DEALER IN NEW JERSEY AND METROPOLITAN NEW YORK

With an unmatched variety of commercial and residential YORK® products and one-stop access to over 24,000 HVAC products, your search for local YORK® HVAC parts begins and ends with your Source 1™ HVAC Supply Centers. And you can count on our experienced training and factory-authorized support to provide the expertise necessary to keep your project moving efficiently – every step of the way.

Melville NY
85 B Marcus Drive
Melville, NY 11747
melville.yorknow.com

Edison NJ
64 Northfield Drive
Edison, NJ 08837
edison.yorknow.com

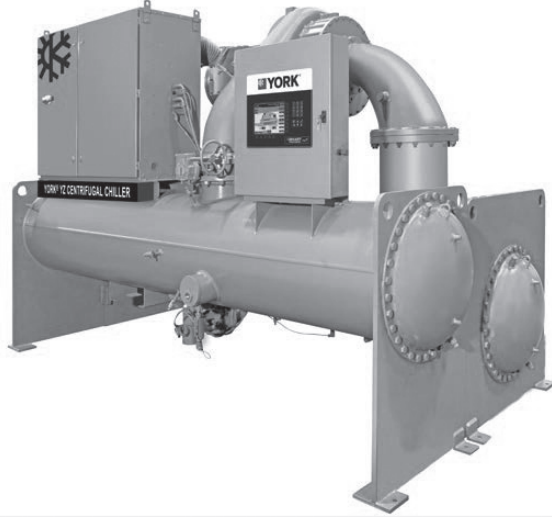
Hainesport NJ
6 Berry Drive #2
Hainesport, NJ 08036
hainesport.yorknow.com

SOURCE 1™
HVAC Supply Center

CALL TOLL FREE:
1.800.995.1224

Johnson Controls Releases YORK YZ Chiller

Johnson Controls has introduced the YORK® YZ Magnetic Bearing Centrifugal Chiller, the first chiller fully optimized for ultimate performance with a next generation



low-global warming potential (GWP) refrigerant—R-1233zd(E). Chosen for its efficiency, safety, availability, low environmental impact and cost, nonflammable

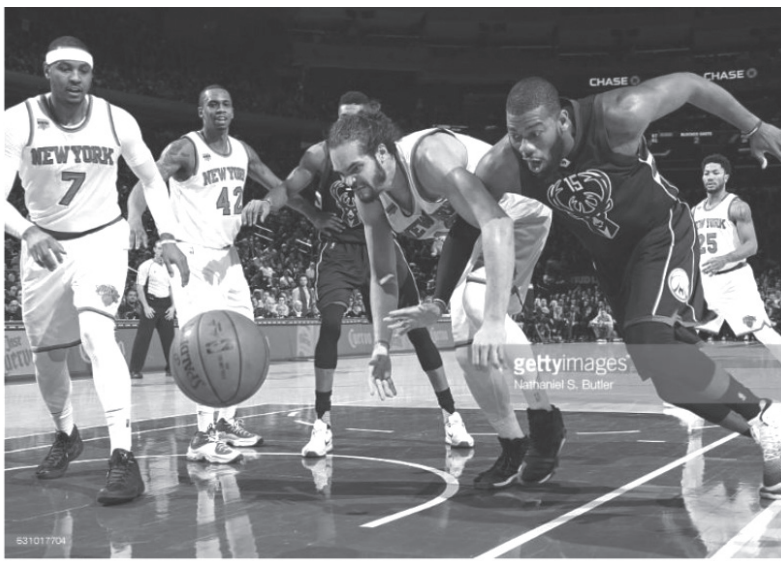
R-1233zd(E) has an ultra-low GWP of 1 and is readily available from refrigerant manufacturers.

Johnson Controls used a holistic approach to system design and engineering, optimizing every component around a carefully selected next generation refrigerant for ultimate performance. The YORK® YZ chiller uses an integral, variable speed drive and advanced magnetic bearing technology that features a single moving assembly suspended in a magnetic field that does not require lubrication. This technology requires 80 percent fewer moving parts than traditional oil- or refrigerant-lubricated drivelines. The result is enhanced reliability, reduced maintenance and improved efficiency. Compared to traditional fixed-speed oil-bearing chillers, the YZ delivers up to 35 percent annual energy savings.

The YZ chiller can deliver significant energy savings and lower operating costs by taking advantage of the off-design conditions where chillers operate 99 percent of the time. The YZ operates with entering condenser water temperature as low as 40°F (4.5°C), providing enhanced performance in every operating condition and the widest operating envelope in the industry. The YORK® YZ uses

2018 Knicks Game with MACC

NEW YORK KNICKS vs. MINNESOTA TIMBERWOLVES



\$125 PER PERSON

***The Lounges at
Madison Square Garden***

7:30 PM

REGISTER TODAY!

Space is limited

first come, first served basis

Friday March 23, 2018

an optimized single stage design to provide industry-leading real-world energy efficiency. The chiller can also operate with condenser temperatures below the evaporator temperatures, eliminating the need for a water-side economizer, which simplifies the system, requires less mechanical room space and saves money on components, piping, controls and maintenance.

“With the new YORK® YZ, we have engineered the world’s most efficient low-GWP line of centrifugal chillers.” -- Laura Wand, vice president, Chiller Solutions, Building Technologies & Solutions at Johnson Controls

“We continue to deliver industry-leading chiller options that best meet the needs of our current and continually expanding customer base around the world,”

said Bill Jackson, president, Global Products, Building Technologies & Solutions at Johnson Controls. “The YZ is another fantastic platform system that equips our customers with environmentally friendly performance in an optimized solution. Thank you to our YORK® Chiller team for leading the way.”

The YZ chiller brings together groundbreaking YORK® innovations refined over decades of real-world use to create a revolution in chiller design and optimization. It represents a solution from the chiller experts, who like to think of the YORK® YZ chiller as tomorrow’s chiller, available today.

To learn more about the YORK® YZ Magnetic Bearing Centrifugal Chiller, visit www.YORK.com/Next. •



**BROOKLYN
FAN & BLOWER
Sales Co. Inc.**

Richard Strassler

60-20 34th Avenue
Woodside, NY 11377
Tel: 718-899-9090
Fax: 718-899-9099
email: rich@brooklynfan.com
www.BrooklynFan.com




**MITSUBISHI
ELECTRIC**
Changes for the Better

RICHARD ROGERS
Commercial Manager

MITSUBISHI ELECTRIC US, INC.
COOLING & HEATING
345 7th Ave., Suite 403, New York
Direct: 646.759.2613 Mobile: 631.327.4317
E-mail: rogers@hvac.me.com
www.mehvac.com

Dedicated to the success of our HVAC partners



TRANE®

It's Hard To Stop A Trane.®



**WALLWORK
GROUP**

Wholesale Distributors NY/NJ ■ Air Conditioning ■ Heating

102 Lauman Lane
Hicksville, NY 11801
516-931-6500

80 13th Avenue, Ste 6
Ronkonkoma, NY 11779
631-981-4000

5-15 54th Avenue
Long Island City, NY 11101
718-937-7300

175 Clearbrook Road
Elmsford, NY 10523
914-592-0020

36 20th Street, Bldg. 6
Brooklyn, NY 11232
718-499-2224

For Full Product Offering visit www.wallworkgroup.com

People & The Workplace

By Alan B. Pearl,
Portnoy, Messinger, Pearl & Associates, Inc., Syosset, NY
516-921-3400, Fax 516-921-6774 e-mail: ABPearl@pmpHR.com,
Website: www.pmpHR.com

New Year, New Problems (and a New Minimum Wage)

EEOC Online Public Portal

Just in time for 2018, the Equal Employment Opportunity Commission (EEOC) has launched a Public Portal that provides online access to individuals inquiring about discrimination in the workplace. This new tool makes it much easier for employees to begin the process of filing a discrimination charge against an employer. Given the current workplace climate (e.g. the #MeToo movement), we can expect this expanded access to the EEOC will translate into an uptick in discrimination charges against employers.

For some perspective, in 2017 the EEOC responded to over 550,000 phone calls and 140,600 inquiries in field offices. With the ability to make inquiries via the online Public Portal, these numbers surely rise this year. Thus, now is the time to ensure that your business has in place proper anti-discrimination policies, complaint procedures, and resolution processes. Supervisory training in such topics as

harassment in the workplace is indispensable.

Minimum Wage and Salary Threshold Increases

New York State rung in the New Year with increases in the minimum wage as well as increases in the minimum salary that can be paid to executive and administratively exempt individuals. In 2018 the minimum wage in New York is as follows: \$13.00 per hour for workers employed in New York City by businesses with 11 or more employees; \$12.00 for workers employed in New York City by businesses with 10 or fewer employees; \$11.00 for workers employed in Nassau, Suffolk and Westchester counties; and \$10.40 for workers in the remainder of New York State.

In 2018, any employee who is exempt from overtime under the administrative and executive exemptions must earn a salary at or above the new thresholds. If the worker's salary is less than the threshold, the employer must raise the salary or pay the employee on an hourly basis (including overtime premiums). The 2018 salary thresholds are as follows: \$975.00 per week for workers employed in NYC by businesses with 11 or more employees; \$900.00 per week for workers employed in NYC by businesses with 10 or fewer employees; \$825.00 for workers employed in Nassau, Suffolk and Westchester counties; and \$780.00 for workers in the remainder of New York State. Of course, the



PARTS ♦ SUPPLIES ♦ EQUIPMENT
WE'VE GOT IT ALL

Tremendous Inventory ♦ Superior Customer Service ♦ Competitive Pricing ♦ Fast Daily Delivery
National Buying Power ♦ Shop 24 Hours Online ♦ Knowledgeable Counter Staff
Ten Convenient Locations ♦ Great Value

WE HAVE ALL THE PARTS & PIECES TO HELP YOU GET THE JOB DONE!

Need help with plans and specs?
Let our expert Engineering Department assist you with all your commercial applications.
We'll hold your hand and walk you through the process!
Call Ian at the Farmingdale branch for all of your engineering needs.

Visit our new location at 323 West 39th Street in Manhattan
P: 212-203-3808 F: 212-203-3909

BROOKLYN
BALDWIN
BOHEMIA

(718) 252-2700
(516) 223-5511
(631) 567-4800

FARMINGDALE
RED HOOK
NEW HYDE PARK

(631) 293-2566
(718) 522-4700
(516) 216-1810

STAMFORD (203) 359-2626
MILFORD (203) 882-5550
HARTFORD (860) 727-9699

www.johnstoneli.com www.johnstonect.com www.johnstonenyc.com

B&F Electric Motors

employee must also perform exempt work duties as defined in the statute. If not, then the employee is not permitted to be paid any salary.

If you have any questions about these changes, or other employment law matters, please contact me at 516-921-3400 or email me at ABPearl@pmphr.com. •

WELCOME New Members

New Associate Member
Nationwide Coils, INC.
Ross Stephens
24 Foxwood Circle
Mt. Kisco, NY 10549

New Contractor Member
Industrial Cooling Inc.
Stacy Conigliaro
83 Hampton Place
Freeport, NY 11520



*Helping to Provide Financial Freedom for
Successful Professionals and Entrepreneurs®*

The Financial Freedom Scorecard™
What's Your Financial Freedom Score?™

YourFinancialFreedomScore.com

Jay E. Hochheiser, CFP®
President & CEO
jayh@hdcibiz

250 Crossways Park Drive—Woodbury, NY 11797
t. 516.677.6240—www.hdcibiz

Jay E. Hochheiser is a Registered Representative and Financial Advisor of Park Avenue Securities LLC (PAS), 355 Lexington Avenue, 9FL, New York, NY 10017, 212-541-4800. Securities products and advisory services are offered through PAS, member FINRA, SIPC. Financial Representative of The Guardian Life Insurance Company of America (Guardian) New York, NY. PAS is an indirect, wholly owned subsidiary of Guardian. Hochheiser, Deutsch and Company, Inc. is not an affiliate or subsidiary of PAS or Guardian. ©2016-24566 (Exp. 6/18)

Industry Expertise. Unbeatable Prices.



- PTACs, WSHPs and Fan Coils
- Replacements for all OEM units
- National parts distribution
- Factory-Certified parts distributor
- **Unbeatable prices!**



Wholesale Distributor of:



Call 718-392-1200 for a quote today! Or online at www.brotherssupply.com

34-48 31st Street, Long Island City, NY 11106

Allergens Widespread In Largest NIH Study Of U.S. Homes

Allergens are widespread, but highly variable in U.S. homes, according to the nation’s largest indoor allergen study to date. Researchers from the National Institutes of Health report that over 90 percent of homes had three or more detectable allergens, and 73 percent of homes had at least one allergen at elevated levels. The findings (link is external) were published November 30 in the Journal of Allergy and Clinical Immunology.

“Elevated allergen levels can exacerbate symptoms in people who suffer from asthma and allergies, so it is crucial to understand the factors that contribute,” said Darryl Zeldin, M.D., senior author and scientific director at the National Institute of Environmental Health Sciences (NIEHS), which is part of NIH.

Using data from the 2005-2006 National Health and Nutrition Examination Survey (NHANES), the researchers studied levels of eight common allergens – cat, dog, cockroach, mouse, rat, mold, and two types of dust mite allergens – in the bedrooms of nearly 7,000 U.S. homes.

They found that the presence of pets and pests had a major influence on high levels of indoor allergens. Housing

characteristics also mattered – elevated exposure to multiple allergens was more likely in mobile homes, older homes, rental homes, and homes in rural areas.

For individual allergens, exposure levels varied greatly with age, sex, race, ethnicity, and socioeconomic status. Differences were also found between geographic locations and climatic conditions. For example, elevated dust mite allergen levels were more common in the South and Northeast, and in regions with a humid climate. Levels of cat and dust mite allergens were also found to be higher in rural areas than in urban settings.

To provide a more complete picture, the research team also compared allergen exposure and previously reported sensitization patterns from this survey. Sensitization, which makes a person’s immune system overreactive to allergens, may increase the risk of developing allergies and asthma. NHANES 2005-2006 allowed national level comparisons of exposure and sensitization for the first time.

The team uncovered several differences. Although males and non-Hispanic blacks were less likely to be exposed to multiple allergens, sensitization was more common in these groups, compared to females and other racial groups, respectively. Patterns also differed for urban and rural settings. Exposure to several elevated allergens was most prevalent in rural areas, whereas sensitization rates were shown to be higher in urbanized areas.

Overlaps were also found. For dust mite allergens, exposure and sensitization was most prevalent in the Southern and Northeastern regions, and for cockroach allergen in the South. Patterns also reflected socioeconomic variations, especially for pet and cockroach allergens, according to lead author Paivi Salo, Ph.D., of NIEHS.

The researchers emphasized that the relationships between allergen exposures, allergic sensitization, and disease are complex. Studies are still investigating how allergen exposures interact with other environmental and genetic factors that contribute to asthma and allergies. •



ADS
Association Development Services, Inc.



Interested in Selling or Acquiring a Business?

Buying or selling a business can be an overwhelming task, but with the help of ADS, we can manage all stages of your business transfer and walk you through every step of the buying/selling process.

Schedule a consultation today!

John F. DeLillo, CPA

(516) 677-5183
John@associationdev.com



- HEATING & AIR CONDITIONING PARTS • MOTORS
- RANGE, REFRIGERATION & LAUNDRY PARTS
- TOOLS & INSTRUMENTS • SHOP & SAFETY EQUIPMENT
- PUMPS • ELECTRICAL EQUIPMENT & SUPPLIES

JOHNSTONE SUPPLY
NATIONAL SUPPLIER TO THE SERVICE INDUSTRY

DREW GARDA

PHONE 718-545-4896
FAX 718-274-4972

27-01 BROOKLYN QUEENS
EXPRESSWAY WEST
WOODSIDE, NY 11377

The EPA Updates Refrigerant Management Requirements

What Technicians Need to Know

Section 608 of the Clean Air Act prohibits the knowing release of refrigerant during the maintenance, service, repair, or disposal of air-conditioning (AC) and refrigeration equipment. The EPA requires proper refrigerant management practices by technicians, owners and operators of refrigeration and AC systems, and others.

The EPA has updated certain refrigerant management practices to be effective January 1, 2018:

Sales Restriction

Starting January 1, 2017, recovered ODS and substitute refrigerant may not be resold unless it has been reclaimed by a certified reclaimer or is charged into equipment belonging to the same owner.

Starting January 1, 2018, the sale of ODS and substitute refrigerant is restricted to certified technicians.

Technician Certification

Starting January 1, 2018, technicians must:

- Pass a certification exam offered by an approved technician certification program in order to maintain, service, repair, or dispose of appliances containing ODS or substitute refrigerants. The certification exam will be updated to reflect the new rules and new refrigerants prior to this date.
- Keep a copy of their certificate at their place of business.
- Maintain a copy of their certificate until three years after no longer operating as a technician.

The EPA is not changing the types of certifications or requiring recertification for currently certified technicians. To assist in reissuing lost certification cards, certifying organizations must post online lists of newly certified technicians. Technicians may opt out of the online lists if they so choose.

New Recordkeeping for Appliances with 5 to 50 Pounds of Refrigerant

Starting January 1, 2018, technicians who dispose of mid-sized appliances (e.g., residential split systems), must keep records of:

- The location, date of recovery, and type of refrigerant recovered for each disposed appliance;
- The quantity of refrigerant, by type, recovered from disposed appliances in each calendar month; and
- The quantity of refrigerant, and type, transferred for reclamation or destruction, the person to whom it was transferred, and the date of the transfer.

In addition to protecting the ozone layer, the EPA estimates that the updated requirements will decrease annual greenhouse gas emissions by **7.3 million MTCO₂e**—that's equivalent to taking 1.5 million cars off the road per year.

Maintenance, Servicing, Repair, and Disposal

Starting January 1, 2018, technicians must:

- Evacuate ODS or substitute refrigerants before opening or disposing of appliances to the evacuation levels specified in the regulations using certified recovery and/or recycling equipment.
- Before opening or disposing of motor vehicle air conditioning (MVAC) or MVAC-like appliances (e.g., cars and construction equipment),
 1. Evacuate ODS or substitute refrigerant from the appliance in accordance with 40 CFR Part 82, Subpart B; or
 2. Reduce the system pressure to below 102 mm of mercury vacuum.

More information is available at <http://go.usa.gov/xk4cR>.

Atlantic
Contracting & Specialties

BRIAN AULL
Senior Account Manager

102 New South Road Hicksville, NY 11801
Cell: 631.804.1899 | Office: 516.261.9919 | Fax: 516.201.9925
baull@atlanticcontracting.com | www.atlanticcontracting.com
Commercial & Insulation | Committed to Service & Quality

pmp portnoy
messinger
pearl & associates, inc.

In Partnership with MACC

Workplace Compliance * Employee Handbooks * Policy Development
Department of Labor Audits * Vulnerability Reviews * Affirmative Action Plans
Training * HR On-Site Mentoring * Performance Management * HR Help Desk
OFCCP Audits * Recruiting * Job Descriptions * Career Transition * Outplacement
Union Negotiations * Union Avoidance * Arbitration * NLRB Hearings
Representation before DOL Agencies

www.pmpHR.com | abpearl@pmpHR.com
800-921-2195

**Statement From
Stuart S. Zisholtz, Esq.**

**Use A Surety Licensed
Within New York State**

In addition to the services we perform for lienors, we also get multiple calls from general contractors, sub-contractors, owners, etc., disputing claims and requesting guidance as to how to remove a mechanic's lien filed by someone else.

There are multiple ways in which a mechanic's lien could be discharged or vacated. A mechanic's lien is valid for one year and will expire as of right if not renewed. This option requires the owner, general contractor, etc. to wait an entire year to see whether the lienor commences a foreclosure action or renews the mechanic's lien.

Another method requires the owner or general contractor to serve a Notice to Foreclose on the lienor forcing the lienor to commence a foreclosure proceeding or suffer the harsh remedy of having his lien removed. If he commences a foreclosure action, he will mostly likely file a Notice of Pendency which will extend the lien for three years. If he does not commence a foreclosure ac-

tion, an application may be filed with the Court seeking to vacate the mechanic's lien.

Another option available to the owner or general contractor is to bond the mechanic's lien. In this scenario, the bond replaces the real property as the asset. When bonding the mechanic's lien, collateral must be posted and the bond is issued in an amount of 110 percent of the lien.

In a recent decision, a general contractor sought to bond a mechanic's lien filed by a subcontractor by utilizing a surety company unauthorized to do business within the State of New York. Initially, the Clerk of the Court discharged the lien when the bond was filed.

However, the Appellate Division found that the County Clerk erroneously discharged the lien based upon a false certification by the surety that it was authorized to do business in New York. Since the procedures of the Lien Law must be strictly followed, the discharge of the lien without a Court Order violated the provisions of the Lien Law and the Court was empowered to reinstate the mechanic's lien.

It is imperative, therefore, that if you are seeking a surety bond to discharge the mechanic's lien that you utilize a surety that is licensed to do business within the State of New York. Otherwise, your ability to do so may be futile.

Remember, never let your lien time run out

For a free copy of a pamphlet pertaining to mechanic's liens and payment bond claims, kindly contact me or the Association. •

frascold[®]
SINCE 1936 **Blue Is Better!**
www.frascoldusa.com



Frascold reciprocating compressors are available with Frascold's revolutionary patented RSH (reduced suction head) technology. This drastically reduces wear and allows compressors to run unloaded indefinitely.

NEWLY MANUFACTURED COMPRESSORS
For replacements or retrofits please call



NATIONAL COMPRESSOR EXCHANGE, INC.[®]

1.800.225.7381 • 718.417.9100

E-mail us: compressors@nationalcompressor.com • www.nationalcompressor.com

REMANUFACTURED SCREW, SEMI HERMETIC, OPEN DRIVE, BELT DRIVEN COMPRESSORS FOR THE MAJOR AIR CONDITIONING AND REFRIGERATION LINES: CARRIER, COPELAND, TRANE, YORK, DUNHAM BUSH AND MANY MORE.

For All Your
HVAC Requirements

Twinco Supply Corp.

TWINCO LOCATIONS

Long Island 11746
55 Craven St. • Huntington Station, NY
Tel: 631.547.1100 Fax: 631.547.1103

Long Island City 11101
10-11 38th Ave. • Long Island City, NY
Tel: 718.729.0005 Fax: 718.729.3866

New York City 10001
548 West 28th St. • New York, NY
Tel: 212.631.0555 Fax: 212.631.0776

www.twinco.com

COUNTY ENERGY CONTROLS, INC.
County Pneumatic Controls, LLC
Energy Management Systems

429 Montauk Hwy - POB 780
East Quogue NY 11942
www.countyenergycontrol.com

Kevin Cirincione
President

p: (631) 653-9124
f: (631) 653-9177
e: kevin@countyenergycontrol.com

MACC Holiday Party

DECEMBER 7, 2017

Thanks to our great sponsors:
Major event sponsor Johnstone Supply
and event sponsors ABCO, American Universal Supply, USI, Blackman, York



More photos on back page ...

MACC Holiday Party
more photos inside

